

**2012 ANNUAL SUBURB GUIDE**

**BUMPER  
ISSUE!**

**224  
PAGES**

**your investment**

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# **property**

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# **TOP 100 SUBURBS**



## **EXCLUSIVE! BONUS REPORTS**

**77** fastest rental suburbs, up to 55% rental growth in 12 months

**77** highest yield suburbs, up to 15% rental return per annum

**87** cheapest suburbs for first-time buyers, from \$35k for a house

- **WHAT AND WHERE TO BUY**
- **BEST AND WORST STREETS**



**THE ULTIMATE INVESTMENT REPORT FOR SAVVY INVESTORS**



**Targeting the right suburb ensures you maximise your profits in the current market. But with more than 15,000 suburbs across the country, determining the best location can be daunting and frustrating. So, we've done the hard work for you. We've researched each suburb with the help of our experts to bring you this year's top suburbs where capital growth and rental returns are set to surge**

**W**elcome to *Your Investment Property's* Annual Suburb Guide where we present you with the country's top 100 suburbs based on their potential to generate strong capital growth and consistently high rental return. This year, we've zoomed into the investment sweet spot: suburbs with a median price of \$500,000 and under.

Chosen from more than 15,000 suburbs across Australia, the *Your Investment Property* Top 100 is the pre-eminent guide for investors looking to double or even triple the national averages. With the help of our distinguished experts, we've identified the suburbs that are worth including in this year's list.

We've spent months collating the information and verifying the stats to ensure you're getting an accurate picture of each suburb. Our in-depth research included speaking to local agents and asking them information that would help you make your decision. Each focus suburb contains all the important facts about the local housing market, where demand and supply are coming from, economic fundamentals that will trigger growth as well as the best buys in the suburb.

Ranking the suburbs has been a challenging exercise as all suburbs possess excellent qualities for investment. It all came down to risk profiles. What are the potential downsides to this suburb compared to the others?

The result was unexpected. Some of the more popular "hot spots" ranked lower than last year due to changing fundamentals and shifts in the market cycle, while other lesser-known suburbs charged ahead. So, after painstakingly analysing and ranking each of the submissions, we're proud to bring you this year's Top 100 list.

## The search for No.1

**1** First, we canvassed a panel of Australia's leading property experts for their picks of the suburbs that will grow in value and sustain high rental return.

### The experts



Tim Lawless,  
national research director,  
RP Data



Terry Ryder,  
director,  
hotspotting.com.au



Jeremy Sheppard,  
research director,  
redwerks.com.au, creator of  
DSRScore.com.au



Peter Koulizos,  
author and  
property lecturer



Sam Saggars,  
founder,  
Positive Real Estate



Ben Kingsley,  
Empower Wealth  
Property Advisory P/L



Charles Tarbey,  
CEO,  
Century 21



Andrew Peterson,  
thenexthotspots.com.au



Aaron Maskrey,  
research analyst,  
PRD Nationwide

Herron Todd White Independent  
Property Advisors

WBP PropertyGroup

**2** Second, we reviewed all the suburbs we've featured in our past articles including those profiled in our state round-up section and included a few hot tips of our own to generate a long list of around 250 suburbs that have great potential.

**3** Then we took all those suburbs and carried out in-depth research and analysis to help us score each suburb out of five on the following factors:

**Demand:** Including stats on rental yields, auction clearance, days on market, vacancy rates, online search and population growth

**Supply:** Level of listing, housing developments currently underway and in the pipeline

**Fundamentals:** Including job opportunities, demographics, infrastructure, public and private spending, affordability, accessibility, amenities and risk factors

**4** After this comprehensive research, we shortlisted the top 150 suburbs and then culled the list

further to arrive at our final Top 100 list. So which suburb came out on top in this year's list? Turn the page to find out....

### Proceed with caution

The *Your Investment Property* Top 100 did not take into account your personal goals and risk profiles and therefore this report should be used as a guide only. While we've endeavoured to provide you with the most accurate information available at the time of writing, the actual performance of the suburbs in the list also depends on unforeseen factors such as government policies and interest rate movements. This means that not every property in these suburbs automatically grows in value and rental yields.

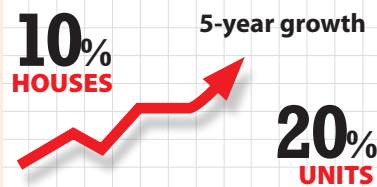
### Your Investment Property recommends that you:

- Carry out your own detailed due diligence on any area or property before purchase
- Make sure you get an independent valuation before you make an offer
- Consult with relevant property professionals before buying
- Invest with a clearly-defined strategy

**TOP  
100  
SUBURBS**



Distance from Brisbane: .....2km  
 Population:..... 4,300  
 Median Price:..... \$475,000  
 12-month growth:.....-1%  
 Rental yield: .....7.08%  
 Market type: ..... Units



#### Why Buy?

- ✓ Proximity to CBD
- ✓ Low supply, high demand
- ✓ Population growth
- ✓ Solid infrastructure and diverse employment nodes

1

# South Brisbane Qld

South Brisbane raced to the top position of this year's Top 100 ranking, knocking off Sydney's Alexandria off the perch.

A potent combination of high demand and low supply as well as solid fundamentals helped South Brisbane outshine the other strong contenders. This distinct shortage of supply, contrasted by raging demand has forced rents and median price to trade at a premium, according to an Urbis report.

"Without doubt, the rents in South Brisbane are the best for a blue chip suburb located anywhere in Australia," says Sam Saggars, CEO of Positive Real Estate.

Located just 2km from the centre of the city, South Brisbane is the site of South Bank, which is home to a raft of cultural spots including the Gallery of Modern Art, the State Library and the Queensland Art Gallery.

"It's a mecca for students, executives, and the city's elite", says Saggars. The suburb is a cultural hub of Brisbane. It has some of the best award-winning restaurants, museums and art galleries, access to train lines and amenities aplenty, along with over 30,000m<sup>2</sup> of commercial office space and some of the largest, big-name commercial tenants in the country. "The residential market is tight," he says.



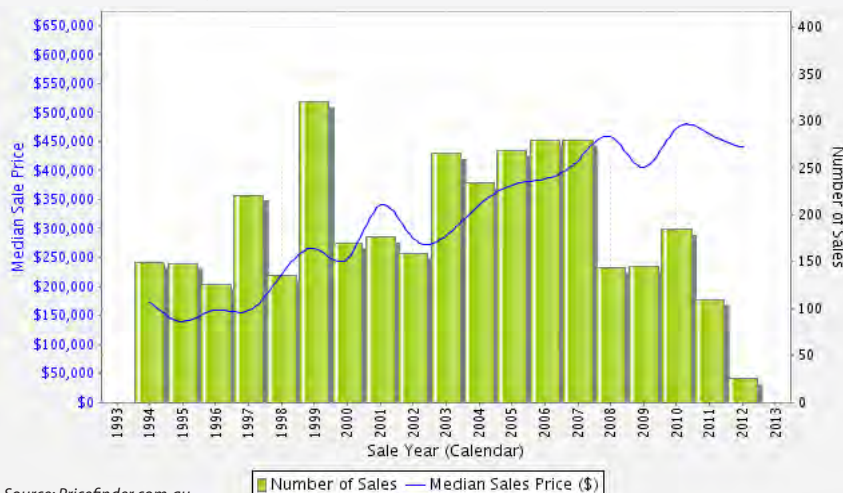
» "Without doubt, the rents in South Brisbane are the best for a blue chip suburb located anywhere in Australia"

Helping underpin the suburb's economy is the massive private and public capital spending on infrastructure, including the \$2.5bn on existing infrastructure. These large investments have already seen a significant redevelopment of the South Bank Restaurant Precinct, Convention Centre and South Bank Institute of Technology, says the

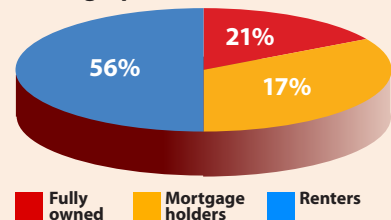
Urbis study. "Further investment is still focused on increasing public transport, with the future development of a Mass Transit Centre and the upgrade of the Busways throughout South Brisbane," it says.

The median house price in South

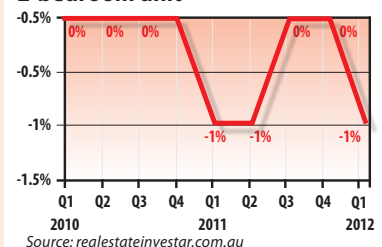
20-year sales & price growth chart – Units

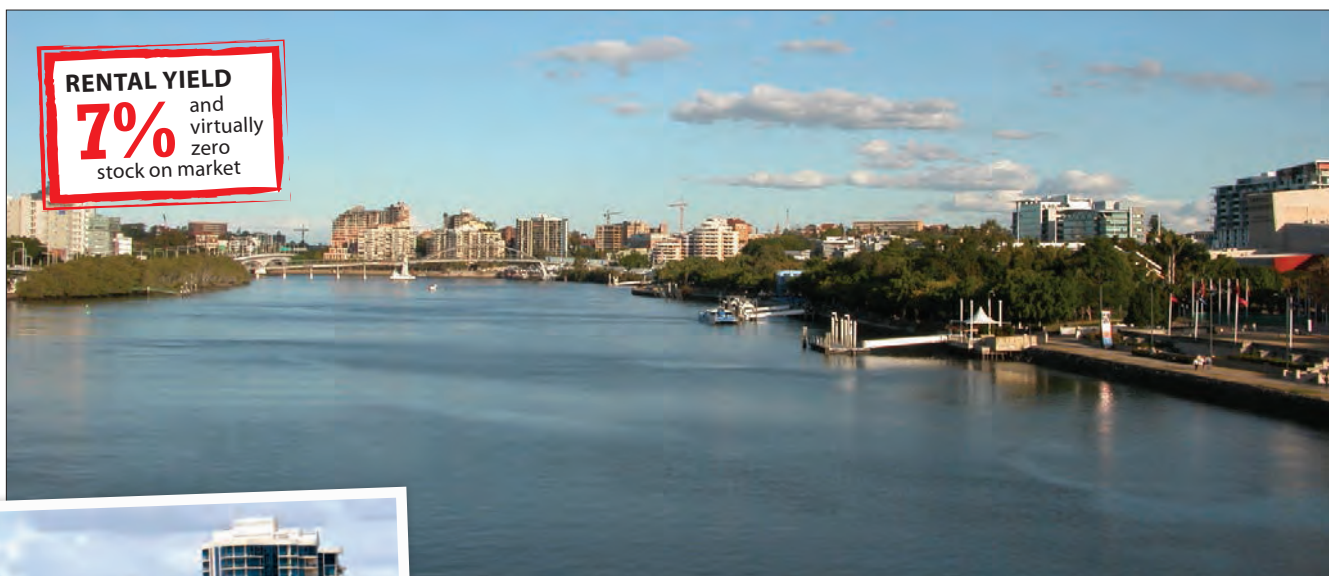


Demographics



Quarterly growth for 2-bedroom unit





**RENTAL YIELD**  
**7%** and  
virtually  
zero  
stock on market



Brisbane is currently sitting at \$660,000. As such, units offer a more affordable entry point into this trendy inner-city suburb with the median value at \$475,000.

Demand for apartments and units has been fuelled by the rapidly growing numbers of younger professionals moving close to their workplace, according to Saggers. "In 2007, there were 17,000 office workers in South Brisbane and 900 apartments. In 2012, there are 30,000 office workers

Fortunately for investors, units and apartments are not only more affordable than houses in South Brisbane, they're also more highly sought-after by tenants

and 1,100 apartments," he says.

According to realestateinvestar.com.au, a two-bedroom unit achieves 5.9% yield while a studio and one-bedder can get around 6% gross rental yield. DSRScore.com.au lists average yield at an even higher 7.96% for an average unit.

Fortunately for investors, units and apartments are not only more affordable than houses in South Brisbane, they're also more highly sought-after by tenants.

"They're the main properties of interest," confirms Val Ryman from Run Property – Toowong/Nundah.

#### Capital growth prospects

South Brisbane is currently experiencing extremely low levels of available stock for sale and for rent. At virtually zero stock on market, a low vacancy rate of 1.29% and a typical rental yield of around 7%, indicators are aligning with the suburb's strong fundamentals for a solid price growth in the near to medium term.

#### Amenities and infrastructure

Excellent. Residents have access to a wide range of entertainment, shopping, transport and dining options at their doorstep.

#### ✓ Where to buy?

Duncan Street runs all along the river and is well sought-after. Grey Street is the hub of the restaurant and South Bank precinct, and is a popular spot in high demand.

#### ✓ The intangible 'culture' value

As the cultural hub of Brisbane, South Brisbane has been nicknamed "Brisbane's Greenwich Village". "Most of the suburb has been redeveloped and there are major plans to make the area stronger," Ryman says. "The cultural centres alone are just a haven for people that want more from their life, but it's also got the CityCat to the CBD, South Bank, cinemas and all of that entertainment – without having to be in the heart of the city."

#### ✓ Best buys

Two-bedroom apartments are likely to be your best bet, as they have wide crossover appeal to students, young professionals, small families and executives.

#### What the expert says: ”



"Rents are among some of the best in the city if you buy well. There are not too many locations left in Australia today where

you can buy so close to a world-class city, at an affordable rate. This alone makes South Brisbane a standout market."

– Sam Saggers,  
CEO Positive Real Estate

# Top 100 summary

| State | Suburb             | Property type | Median price | Quarterly growth | 12 month growth | Average annual growth | Weekly median advertised rent (\$) | Time on market (days) | Gross rental yield | Average GPO distance | Number sold |
|-------|--------------------|---------------|--------------|------------------|-----------------|-----------------------|------------------------------------|-----------------------|--------------------|----------------------|-------------|
| QLD   | SOUTH BRISBANE     | U             | \$475,000    | 2.00%            | 0.00%           | 3.90%                 | 510                                | 90                    | 6.00%              | 2                    | 111         |
| WA    | MORLEY             | H             | \$470,000    | 0.00%            | -1.00%          | 11.40%                | 385                                | 81                    | 4.00%              | 9                    | 337         |
| WA    | MORLEY             | U             | \$330,000    | 6.00%            | 2.00%           | 11.40%                | 325                                | 123                   | 5.00%              | 8                    | 21          |
| QLD   | GLADSTONE CITY     | H             | \$510,000    | 7.00%            | 38.00%          | 16.30%                | 498                                | 64                    | 5.00%              | 439                  | 23          |
| QLD   | GLADSTONE CITY     | U             | \$470,000    | 3.00%            | 9.00%           | 20.80%                | 420                                | 54                    | 5.00%              | 297                  | 74          |
| WA    | COMO               | U             | \$452,000    | 1.00%            | -4.00%          | 11.10%                | 380                                | 68                    | 4.00%              | 5                    | 238         |
| WA    | PERTH              | U             | \$485,300    | 1.00%            | 2.00%           | 8.60%                 | 550                                | 114                   | 6.00%              | 1                    | 471         |
| WA    | SOUTH HEDLAND      | H             | \$775,000    | 3.00%            | 13.00%          | 20.50%                | 1500                               | 105                   | 10.00%             | 1242                 | 180         |
| WA    | SOUTH HEDLAND      | U             | \$645,000    | n.a              | 18.00%          | 26.80%                | 1250                               | 86                    | 10.00%             | 1308                 | 36          |
| NSW   | ALEXANDRIA         | U             | \$450,000    | 3.00%            | -1.00%          | 3.20%                 | 550                                | 44                    | 6.00%              | 4                    | 229         |
| NSW   | HORNSBY            | U             | \$437,000    | 0.00%            | 3.00%           | 3.80%                 | 420                                | 52                    | 5.00%              | 20                   | 333         |
| WA    | WEMBLEY            | U             | \$280,000    | 0.00%            | -10.00%         | 13.70%                | 310                                | 93                    | 6.00%              | 5                    | 155         |
| WA    | FREMANTLE          | U             | \$385,000    | -4.00%           | -14.00%         | 8.00%                 | 398                                | 117                   | 5.00%              | 14                   | 99          |
| QLD   | TOOWOOMBA CITY     | H             | \$275,000    | 0.00%            | -8.00%          | 10.90%                | 265                                | 39                    | 5.00%              | 107                  | 28          |
| QLD   | TOOWOOMBA CITY     | U             | \$180,000    | -19.00%          | -17.00%         | 10.00%                | 210                                | 114                   | 6.00%              | 107                  | 21          |
| QLD   | EMERALD            | H             | \$427,000    | 4.00%            | 11.00%          | 14.50%                | 580                                | 82                    | 7.00%              | 647                  | 414         |
| QLD   | EMERALD            | U             | \$310,000    | 3.00%            | 5.00%           | 12.80%                | 470                                | 116                   | 8.00%              | 487                  | 117         |
| NSW   | REGENTS PARK       | H             | \$500,000    | 1.00%            | 5.00%           | 5.90%                 | 430                                | 99                    | 4.00%              | 17                   | 37          |
| NSW   | REGENTS PARK       | U             | \$315,000    | -2.00%           | 5.00%           | 7.20%                 | 350                                | 70                    | 6.00%              | 17                   | 40          |
| QLD   | KEPERRA            | H             | \$415,163    | -2.00%           | -6.00%          | 11.20%                | 385                                | 56                    | 5.00%              | 10                   | 105         |
| WA    | BAYSWATER          | U             | \$256,000    | -2.00%           | -7.00%          | 13.60%                | 290                                | 87                    | 6.00%              | 6                    | 46          |
| WA    | NOLLAMARA          | H             | \$401,666    | -1.00%           | -4.00%          | 10.60%                | 350                                | 108                   | 5.00%              | 8                    | 249         |
| WA    | NOLLAMARA          | U             | \$370,000    | n.a              | -6.00%          | 9.30%                 | 360                                | 141                   | 5.00%              | 8                    | 34          |
| NSW   | NEWTOWN            | U             | \$425,000    | 0.00%            | 4.00%           | 3.60%                 | 420                                | 49                    | 5.00%              | 4                    | 124         |
| QLD   | CHINCHILLA         | H             | \$334,000    | 1.00%            | 2.00%           | 17.40%                | 350                                | 101                   | 5.00%              | 248                  | 198         |
| QLD   | CHINCHILLA         | U             | \$282,500    | 1.00%            | -1.00%          | 1.00%                 | 500                                | 123                   | 9.00%              | 179                  | 21          |
| WA    | ASHFIELD           | H             | \$425,000    | 0.00%            | -4.00%          | 12.00%                | 345                                | 47                    | 4.00%              | 8                    | 27          |
| WA    | MOUNT LAWLEY       | U             | \$376,750    | -2.00%           | -4.00%          | 11.80%                | 350                                | 102                   | 5.00%              | 3                    | 114         |
| QLD   | MOUNT GRAVATT EAST | H             | \$460,000    | -1.00%           | -3.00%          | 10.70%                | 390                                | 66                    | 4.00%              | 9                    | 130         |
| QLD   | MOUNT GRAVATT EAST | U             | \$400,500    | 5.00%            | 5.00%           | 8.10%                 | 385                                | 87                    | 5.00%              | 8                    | 55          |
| NSW   | CHIPPENDALE        | U             | \$470,500    | 5.00%            | 15.00%          | 4.10%                 | 450                                | 74                    | 5.00%              | 2                    | 80          |
| QLD   | STAFFORD HEIGHTS   | H             | \$436,750    | -4.00%           | -6.00%          | 11.20%                | 400                                | 70                    | 5.00%              | 8                    | 90          |
| QLD   | MACKAY             | H             | \$380,000    | -3.00%           | -3.00%          | 12.70%                | 410                                | 89                    | 6.00%              | 801                  | 33          |
| QLD   | MACKAY             | U             | \$300,000    | -2.00%           | -7.00%          | 13.70%                | 373                                | 120                   | 6.00%              | 713                  | 73          |
| NSW   | BLACKTOWN          | H             | \$380,000    | 0.00%            | 1.00%           | 5.50%                 | 380                                | 70                    | 5.00%              | 30                   | 518         |
| NSW   | BLACKTOWN          | U             | \$290,000    | 1.00%            | 2.00%           | 3.80%                 | 360                                | 73                    | 6.00%              | 28                   | 352         |
| NSW   | BATHURST           | H             | \$280,000    | 1.00%            | 3.00%           | 8.10%                 | 300                                | 95                    | 6.00%              | 154                  | 149         |
| NSW   | BATHURST           | U             | \$218,000    | 0.00%            | 6.00%           | 10.60%                | 230                                | 112                   | 5.00%              | 160                  | 75          |
| ACT   | CAMPBELL           | U             | \$475,000    | n.a              | 23.00%          | 15.80%                | n.a                                | n.a                   | n.a                | 2                    | 20          |
| QLD   | GREENSLOPES        | U             | \$330,000    | -4.00%           | -11.00%         | 9.10%                 | 343                                | 75                    | 5.00%              | 5                    | 88          |
| NSW   | WOOLLOOWARE        | U             | \$417,100    | -11.00%          | -13.00%         | 9.10%                 | 380                                | 41                    | 5.00%              | 21                   | 57          |
| NSW   | NEWCASTLE          | U             | \$427,000    | -4.00%           | -7.00%          | 3.30%                 | 480                                | 127                   | 6.00%              | 93                   | 200         |
| NSW   | RUSHCUTTERS BAY    | U             | \$420,000    | -2.00%           | -21.00%         | 4.40%                 | 420                                | 45                    | 5.00%              | 2                    | 102         |
| WA    | MIDLAND            | H             | \$340,000    | -3.00%           | -1.00%          | 13.40%                | 330                                | 95                    | 5.00%              | 15                   | 97          |
| WA    | MIDLAND            | U             | \$315,000    | 0.00%            | -3.00%          | 14.40%                | 330                                | 106                   | 5.00%              | 15                   | 45          |
| QLD   | COORPAROO          | U             | \$365,000    | 0.00%            | -3.00%          | 10.50%                | 350                                | 78                    | 5.00%              | 4                    | 164         |
| WA    | QUEENS PARK        | H             | \$409,005    | 1.00%            | 0.00%           | 13.20%                | 390                                | 53                    | 5.00%              | 9                    | 89          |
| WA    | QUEENS PARK        | U             | \$340,000    | 1.00%            | -4.00%          | 10.90%                | 368                                | 141                   | 6.00%              | 6                    | 26          |
| NSW   | LEUMEAH            | H             | \$325,000    | 0.00%            | 2.00%           | 6.10%                 | 360                                | 67                    | 6.00%              | 40                   | 149         |
| NSW   | LEUMEAH            | U             | \$220,000    | 3.00%            | 1.00%           | 7.10%                 | 280                                | 103                   | 7.00%              | 38                   | 53          |
| WA    | BELDON             | H             | \$425,000    | 1.00%            | -3.00%          | 11.90%                | 398                                | 55                    | 5.00%              | 22                   | 67          |
| QLD   | ANERLEY            | U             | \$390,500    | -1.00%           | 3.00%           | 13.10%                | 350                                | 91                    | 5.00%              | 4                    | 132         |
| WA    | GLENDA LOUGH       | H             | \$395,000    | n.a              | -10.00%         | 5.50%                 | 430                                | n.a                   | 6.00%              | 5                    | 15          |
| WA    | GLENDA LOUGH       | U             | \$286,250    | 0.00%            | -7.00%          | 13.90%                | 340                                | 97                    | 6.00%              | 5                    | 38          |
| QLD   | NUNDAH             | U             | \$350,000    | -5.00%           | -11.00%         | 12.10%                | 353                                | 84                    | 5.00%              | 7                    | 164         |
| WA    | EAST VICTORIA PARK | U             | \$388,250    | 0.00%            | -3.00%          | 11.40%                | 310                                | 80                    | 4.00%              | 6                    | 46          |
| NSW   | NORTH PARRAMATTA   | U             | \$368,000    | 1.00%            | 7.00%           | 3.90%                 | 380                                | 44                    | 5.00%              | 19                   | 191         |
| VIC   | COCKATOO           | H             | \$327,500    | -1.00%           | 0.00%           | 8.90%                 | 330                                | 58                    | 5.00%              | 49                   | 72          |
| NSW   | DUBBO              | H             | \$250,000    | 0.00%            | -2.00%          | 7.00%                 | 270                                | 97                    | 6.00%              | 299                  | 619         |
| NSW   | DUBBO              | U             | \$195,000    | 4.00%            | 18.00%          | 10.40%                | 195                                | 71                    | 5.00%              | 283                  | 50          |
| WA    | HIGHGATE           | U             | \$385,000    | 7.00%            | 3.00%           | 11.70%                | 370                                | 78                    | 5.00%              | 2                    | 41          |
| QLD   | BOWEN              | H             | \$360,000    | 3.00%            | -1.00%          | 16.60%                | 320                                | 129                   | 5.00%              | 934                  | 113         |
| QLD   | BOWEN              | U             | \$155,000    | n.a              | -6.00%          | 10.50%                | 335                                | n.a                   | 11.00%             | 924                  | 26          |
| SA    | UNLEY              | U             | \$412,500    | -10.00%          | -11.00%         | 9.80%                 | 340                                | 84                    | 4.00%              | 2                    | 47          |
| QLD   | TOWNSVILLE CITY    | U             | \$385,000    | 0.00%            | -18.00%         | 7.90%                 | 420                                | 113                   | 6.00%              | 1108                 | 72          |
| WA    | ARMADALE           | H             | \$270,000    | -2.00%           | -7.00%          | 14.10%                | 300                                | 99                    | 6.00%              | 23                   | 217         |
| QLD   | NORTHGATE          | H             | \$444,000    | -6.00%           | -6.00%          | 11.30%                | 383                                | 98                    | 4.00%              | 9                    | 56          |
| QLD   | NORTHGATE          | U             | \$370,000    | 1.00%            | 6.00%           | 9.80%                 | 340                                | 112                   | 5.00%              | 7                    | 39          |
| SA    | WAYVILLE           | U             | \$340,000    | 10.00%           | -3.00%          | 9.30%                 | 318                                | 113                   | 5.00%              | 2                    | 15          |
| WA    | HAMILTON HILL      | H             | \$455,000    | 1.00%            | -4.00%          | 12.00%                | 390                                | 87                    | 4.00%              | 16                   | 154         |
| WA    | HAMILTON HILL      | U             | \$330,000    | n.a              | 2.00%           | 17.50%                | 290                                | 105                   | 5.00%              | 16                   | 39          |

Source: RPData March 2012

| State | Suburb          | Property type | Median price | Quarterly growth | 12 month growth | Average annual growth | Weekly median advertised rent (\$) | Time on market (days) | Gross rental yield | Average GPO distance | Number sold |
|-------|-----------------|---------------|--------------|------------------|-----------------|-----------------------|------------------------------------|-----------------------|--------------------|----------------------|-------------|
| QLD   | PADDINGTON      | U             | \$448,000    | 2.00%            | 5.00%           | 8.80%                 | 400                                | 92                    | 5.00%              | 3                    | 62          |
| NSW   | CAMBRIDGE PARK  | H             | \$315,000    | 0.00%            | -2.00%          | 5.30%                 | 350                                | 81                    | 6.00%              | 46                   | 112         |
| NSW   | CAMBRIDGE PARK  | U             | \$300,000    | n.a              | 2.00%           | 5.20%                 | 360                                | 76                    | 6.00%              | 41                   | 33          |
| QLD   | KEDRON          | U             | \$365,000    | 1.00%            | 8.00%           | 14.10%                | 340                                | 93                    | 5.00%              | 5                    | 46          |
| NSW   | WINDALE         | H             | \$215,500    | 3.00%            | -6.00%          | 11.30%                | 308                                | 75                    | 7.00%              | 106                  | 36          |
| QLD   | SALISBURY       | H             | \$417,500    | -1.00%           | -7.00%          | 11.40%                | 360                                | 92                    | 4.00%              | 9                    | 82          |
| QLD   | SALISBURY       | U             | \$389,000    | n.a              | -3.00%          | 11.10%                | 430                                | 86                    | 6.00%              | 4                    | 30          |
| NSW   | MIRANDA         | U             | \$435,000    | 0.00%            | -2.00%          | 3.80%                 | 420                                | 40                    | 5.00%              | 19                   | 225         |
| NSW   | WICKHAM         | H             | \$339,500    | -2.00%           | -1.00%          | 12.80%                | 360                                | 54                    | 6.00%              | 117                  | 24          |
| NSW   | CAMERON PARK    | H             | \$455,000    | -2.00%           | 1.00%           | 10.50%                | 450                                | 78                    | 5.00%              | 112                  | 97          |
| NSW   | BERALA          | U             | \$325,000    | 9.00%            | 9.00%           | 8.90%                 | 350                                | 66                    | 6.00%              | 14                   | 69          |
| QLD   | WINDSOR         | U             | \$353,750    | -3.00%           | -8.00%          | 10.10%                | 365                                | 81                    | 5.00%              | 4                    | 36          |
| NSW   | RABY            | H             | \$352,250    | -1.00%           | -2.00%          | 5.20%                 | 370                                | 53                    | 5.00%              | 40                   | 92          |
| ACT   | SPENCE          | H             | \$470,000    | 3.00%            | 0.00%           | 9.60%                 | 465                                | 68                    | 5.00%              | 10                   | 29          |
| VIC   | GROVEDALE       | H             | \$340,000    | -1.00%           | 1.00%           | 8.20%                 | 340                                | 56                    | 5.00%              | 70                   | 227         |
| VIC   | GROVEDALE       | U             | \$275,000    | 4.00%            | 3.00%           | 8.10%                 | 288                                | 65                    | 5.00%              | 63                   | 42          |
| NSW   | GRANVILLE       | H             | \$430,000    | -1.00%           | -1.00%          | 5.80%                 | 400                                | 57                    | 5.00%              | 19                   | 201         |
| NSW   | GRANVILLE       | U             | \$315,000    | 0.00%            | -2.00%          | 2.90%                 | 370                                | 58                    | 6.00%              | 17                   | 197         |
| QLD   | WOOLLOONGABBA   | U             | \$479,500    | 5.00%            | 14.00%          | 10.30%                | 480                                | 91                    | 5.00%              | 2                    | 44          |
| NSW   | MUSWELLBROOK    | H             | \$295,000    | 0.00%            | 4.00%           | 10.20%                | 350                                | 93                    | 6.00%              | 178                  | 237         |
| NSW   | MUSWELLBROOK    | U             | \$300,000    | 4.00%            | 5.00%           | 19.00%                | 280                                | 136                   | 5.00%              | 158                  | 42          |
| QLD   | ALBION          | U             | \$425,000    | n.a              | 4.00%           | 8.90%                 | 355                                | 89                    | 4.00%              | 4                    | 19          |
| VIC   | COBURG          | U             | \$410,000    | 1.00%            | -2.00%          | 7.10%                 | 330                                | 81                    | 4.00%              | 15                   | 143         |
| NSW   | COOKS HILL      | U             | \$393,000    | -7.00%           | -7.00%          | 7.10%                 | 391                                | 50                    | 5.00%              | 113                  | 37          |
| NSW   | EDGEWORTH       | H             | \$312,500    | -1.00%           | -1.00%          | 9.90%                 | 323                                | 63                    | 5.00%              | 112                  | 122         |
| SA    | TORRENSVILLE    | H             | \$470,000    | -4.00%           | -2.00%          | 8.20%                 | 375                                | 59                    | 4.00%              | 4                    | 31          |
| SA    | TORRENSVILLE    | U             | \$330,000    | -1.00%           | -17.00%         | 8.60%                 | 280                                | 36                    | 4.00%              | 3                    | 15          |
| ACT   | HOLT            | H             | \$409,000    | -5.00%           | -5.00%          | 10.60%                | 438                                | 58                    | 6.00%              | 12                   | 40          |
| ACT   | HOLT            | U             | \$365,000    | 1.00%            | 4.00%           | 10.80%                | 375                                | 49                    | 5.00%              | 12                   | 48          |
| WA    | ROCKINGHAM      | H             | \$375,000    | -1.00%           | -6.00%          | 14.20%                | 330                                | 96                    | 5.00%              | 38                   | 227         |
| WA    | ROCKINGHAM      | U             | \$275,000    | 2.00%            | 2.00%           | 14.90%                | 260                                | 105                   | 5.00%              | 37                   | 107         |
| NSW   | MUDGE           | H             | \$320,000    | 0.00%            | 0.00%           | 8.80%                 | 350                                | 106                   | 6.00%              | 198                  | 297         |
| NSW   | MUDGE           | U             | \$243,750    | 2.00%            | -11.00%         | 10.80%                | 310                                | 148                   | 7.00%              | 182                  | 42          |
| VIC   | NORTHCOTE       | U             | \$455,000    | 5.00%            | 2.00%           | 10.70%                | 330                                | 73                    | 4.00%              | 10                   | 101         |
| SA    | KENSINGTON      | U             | \$365,000    | -1.00%           | -3.00%          | 8.30%                 | 320                                | 48                    | 5.00%              | 3                    | 21          |
| NSW   | MERRYLANDS      | H             | \$476,000    | -1.00%           | -1.00%          | 5.30%                 | 410                                | 84                    | 4.00%              | 21                   | 249         |
| NSW   | MERRYLANDS      | U             | \$315,000    | 0.00%            | 3.00%           | 4.00%                 | 360                                | 52                    | 6.00%              | 17                   | 299         |
| SA    | WEST HINDMARSH  | H             | \$422,500    | -9.00%           | -11.00%         | 8.80%                 | 350                                | 53                    | 4.00%              | 4                    | 14          |
| SA    | WEST HINDMARSH  | U             | \$325,000    | 8.00%            | 11.00%          | n.a                   | 310                                | 69                    | 5.00%              | 4                    | 11          |
| VIC   | FRANKSTON       | H             | \$351,000    | -2.00%           | -4.00%          | 9.40%                 | 310                                | 84                    | 5.00%              | 40                   | 534         |
| VIC   | FRANKSTON       | U             | \$274,250    | -2.00%           | -6.00%          | 9.50%                 | 260                                | 95                    | 5.00%              | 36                   | 238         |
| WA    | HEATHRIDGE      | H             | \$400,000    | -1.00%           | -5.00%          | 12.40%                | 380                                | 52                    | 5.00%              | 23                   | 153         |
| VIC   | FLEMINGTON      | U             | \$370,000    | 1.00%            | 1.00%           | 5.70%                 | 300                                | 119                   | 4.00%              | 3                    | 52          |
| VIC   | RESERVOIR       | H             | \$480,000    | -4.00%           | -5.00%          | 9.00%                 | 330                                | 99                    | 4.00%              | 11                   | 390         |
| VIC   | RESERVOIR       | U             | \$368,000    | -1.00%           | 2.00%           | 8.10%                 | 290                                | 66                    | 4.00%              | 10                   | 233         |
| QLD   | RED HILL        | U             | \$430,000    | 1.00%            | -3.00%          | 11.30%                | 405                                | 81                    | 5.00%              | 3                    | 35          |
| VIC   | GEELONG         | U             | \$460,000    | 0.00%            | 1.00%           | 7.70%                 | 340                                | 75                    | 4.00%              | 75                   | 52          |
| ACT   | DICKSON         | U             | \$410,000    | 7.00%            | 6.00%           | 7.10%                 | n.a                                | n.a                   | n.a                | 3                    | 15          |
| NSW   | GUILDFORD       | H             | \$438,700    | 2.00%            | 4.00%           | 5.90%                 | 415                                | 59                    | 5.00%              | 20                   | 214         |
| NSW   | GUILDFORD       | U             | \$322,500    | 1.00%            | 5.00%           | 6.10%                 | 360                                | 72                    | 6.00%              | 17                   | 204         |
| SA    | ROXBY DOWNS     | H             | \$420,000    | 1.00%            | 7.00%           | 13.80%                | 520                                | 94                    | 6.00%              | 500                  | 107         |
| SA    | ROXBY DOWNS     | U             | \$250,000    | n.a              | -11.00%         | 18.20%                | n.a                                | n.a                   | n.a                | 443                  | 23          |
| VIC   | BENDIGO         | H             | \$295,000    | 2.00%            | 7.00%           | 8.80%                 | 280                                | 70                    | 5.00%              | 125                  | 144         |
| VIC   | BENDIGO         | U             | \$237,500    | -3.00%           | 11.00%          | 9.00%                 | 230                                | 86                    | 5.00%              | 123                  | 15          |
| NSW   | SYLVANIA WATERS | U             | \$405,000    | n.a              | -5.00%          | 6.10%                 | 400                                | 32                    | 5.00%              | 19                   | 15          |
| SA    | PORT AUGUSTA    | H             | \$180,000    | -6.00%           | -10.00%         | 14.60%                | 230                                | 124                   | 7.00%              | 280                  | 83          |
| SA    | PORT AUGUSTA    | U             | \$108,000    | -10.00%          | -46.00%         | 19.50%                | 160                                | 106                   | 8.00%              | 280                  | 13          |
| SA    | SEAFORD         | H             | \$335,000    | 0.00%            | -1.00%          | 10.10%                | 300                                | 75                    | 5.00%              | 31                   | 75          |
| NSW   | GOULBURN        | H             | \$268,000    | 1.00%            | 5.00%           | 9.40%                 | 285                                | 91                    | 6.00%              | 166                  | 468         |
| NSW   | GOULBURN        | U             | \$195,500    | 0.00%            | 21.00%          | 7.30%                 | 200                                | 136                   | 5.00%              | 164                  | 46          |
| NSW   | DEE WHY         | U             | \$465,000    | -1.00%           | -2.00%          | 3.20%                 | 450                                | 50                    | 5.00%              | 15                   | 598         |
| SA    | WHYALLA         | H             | \$300,000    | 0.00%            | 2.00%           | 13.20%                | 330                                | 130                   | 6.00%              | 230                  | 44          |
| TAS   | WEST HOBART     | H             | \$435,000    | -4.00%           | -4.00%          | 12.90%                | 393                                | 61                    | 5.00%              | 2                    | 74          |
| TAS   | WEST HOBART     | U             | \$300,000    | -10.00%          | -15.00%         | 13.60%                | 288                                | 106                   | 5.00%              | 2                    | 20          |
| SA    | SALISBURY       | H             | \$265,000    | 0.00%            | -5.00%          | 9.90%                 | 280                                | 87                    | 5.00%              | 18                   | 61          |
| SA    | SALISBURY       | U             | \$200,250    | 1.00%            | -9.00%          | 12.80%                | 220                                | 119                   | 6.00%              | 16                   | 56          |
| NT    | ROSEBERY        | U             | \$390,000    | -10.00%          | 4.00%           | 13.30%                | 430                                | 129                   | 6.00%              | 17                   | 37          |
| NSW   | WYOMING         | H             | \$323,250    | -1.00%           | -1.00%          | 4.80%                 | 360                                | 69                    | 6.00%              | 53                   | 162         |
| NSW   | WYOMING         | U             | \$262,000    | -3.00%           | 2.00%           | 7.10%                 | 305                                | 81                    | 6.00%              | 34                   | 14          |
| NSW   | BARRACK HEIGHTS | H             | \$320,000    | -2.00%           | -4.00%          | 7.10%                 | 350                                | 94                    | 6.00%              | 84                   | 80          |
| NSW   | BARRACK HEIGHTS | U             | \$207,000    | n.a              | -12.00%         | 8.60%                 | 250                                | n.a                   | 6.00%              | 84                   | 11          |

Source: RPData March 2012